Another growth year for TV news and staff ... but not for radio news.

For television news, almost all the signs are positive in the latest RTNDA/Ball State University Annual Survey. The average total amount of local TV news time per week set a new record this past year, and staffing rose, overall, to tie the all-time peak staffing level of 2000. The percentage of TV news operations making a profit rose to a near all-time high, and the percentage of station revenue produced by news is also at the high end.

On the negative side, for the first time ever, the total number of TV stations originating local news fell. The drop was small—from 778 last year to 772 this year—but it's the first time that the total hasn't gone up from year to year. On the other hand, another 133 stations get local news from one of the 772. That's up 52 from a year ago.

In contrast, there's little positive news on the radio side. Both the average amount of news and average staff size fell from a year ago. While consolidation makes it difficult to track radio news over time, it's clear that the overall trend is down. The typical radio news director oversees three to four stations, and more than three-quarters of radio news directors also have non-news responsibilities.

TV Staff Size - 2006

	Avg full-	Median full-	Maximum full-time	Avg	Median	Maximum part-time	Avg total	Median total	Maximum total staff
	-	l .	iuli-liffle	part-	part-	part-time		เบเลเ	iolai Slaii
	time	time		time	time		staff		
All TV	36.4	30.0	150	4.7	3.0	110	41.2	33.0	162
Big four	38.1	31.0	150	4.8	3.0	110	42.9	36.0	162
affiliates									

Other	20.0	9.5	89	3.6	3.5	11	23.6	16.0	92
commercial									
Market size:									
1-25	64.4	56.5	150	8.1	4.0	40	72.4	74.0	162
26-50	51.0	54.5	104	5.0	3.5	23	56.0	60.0	113
51-100	37.5	36.5	110	4.7	3.5	17	42.2	42.0	110
101-150	24.2	25.0	45	4.2	2.0	110	28.4	27.0	124
151+	17.9	17.0	47	2.8	1.0	14	20.6	20.0	54

The median staff size remained the same as a year ago (and two years ago), but, once again, the average staff size went up – this year to 36.4. That's the second highest full time TV news staff level ever—just behind the record set at the end of 2000. Coupled with an increase in part timers, the total average TV news staff ties the highest level ever. The biggest markets led the way, but most markets rose. A year ago, Foxaffiliated newsrooms moved up in size and were not meaningfully smaller than the others. This year, they're statistically the same and sometimes larger. Newsrooms in the Northeast and South tended to be larger than those in the Midwest and West.

Staff Size Changes ... the past year

	Increase	Decrease	Same
All TV news	36.2%	15.1%	48.7%
Big four affiliates	38.6	13.3	48.2
Other commercial	12.5	37.5	50.0

Markets 1-25 were the most likely to increase in staff size, and the smallest markets (150+) were the least likely. Generally, the bigger the staff, the more likely it was to get bigger still. Less than 6 percent of the biggest newsrooms saw any decrease in staff. There was no meaningful variation by network, but stations in the West were most likely to see staff expansion.

Planned Staff Changes ... the next year

	Increase	Decrease	Same	Not sure
All TV news	33.2%	3.6%	55.7%	7.5%
Big four affiliates	34.4	3.2	56.0	6.4
Other commercial	12.5	12.5	75.0	0

Most TV news directors expect no change in staff size, but the percentage of news directors expecting staff increases in the next year is 50 percent higher than a year ago, and the percentage of news directors who expect to see staff cuts dropped by two-thirds. Interestingly, the biggest and smallest markets are the least likely to expect staff growth, but news directors in the biggest newsrooms are the most likely to say they expect staff growth. News directors in the West are most likely to say they expect to see staff increases.

Hours of Local TV News per Day - 2006

	Average	Weekday	Average	Saturday	Average	Sunday
	weekday	maximum	Saturday	maximum	Sunday	maximum
All TV news	3.8	15.5	1.5	6.5	1.5	11.0
Big four affiliates	4.0	15.5	1.6	6.5	1.6	6.0
Other commercial	1.8	6.0	0.4	1.0	0.3	1.0
Market size:						
1-25	4.6	10.0	2.3	6.5	2.7	11.0
26-50	4.0	7.0	1.9	5.0	1.9	5.0
51-100	4.1	10.0	1.7	5.0	1.5	4.5
101-150	3.6	15.5	1.0	4.0	0.9	2.5
151+	3.1	5.5	0.9	3.0	0.8	3.0
Staff size:						
Staff 51+	5.3	10.0	2.7	5.0	2.8	5.5
Staff 31-50	4.1	15.5	1.4	4.0	1.5	11.0
Staff 21-30	3.6	5.5	1.0	2.0	0.9	2.0
Staff 11-20	2.4	5.0	0.8	3.0	0.8	3.0
Staff 1-10	2.2	5.0	0.7	3.5	0.6	3.5
Affiliation:						
ABC	3.7	7.0	1.5	5.0	1.5	6.0
CBS	4.2	15.5	1.6	5.0	1.5	5.5
Fox	3.5	10.0	1.1	4.0	1.3	5.0
NBC	4.2	10.0	1.8	6.5	1.7	6.0
Other commercial	1.8	6.0	0.4	1.0	0.3	1.0
PBS	3.0	9.0	0.1	0.5	0.3	1.0

The average amount of local TV news set a new record this past year – up two-tenths of an hour (12 minutes) to 3.8 hours per weekday. The average amount of news rose on

both Saturday and Sunday as well (6 minutes each). Stations in the Northeast average the most news, and stations in the Midwest averaged the least.

Amount of News Changes ... the past year

	Increase	Decrease	Same
All TV News	36.0%	1.8%	62.2%
Big four affiliates	37.5	0.8	61.7
Other commercial	25.0	37.5	37.5
Market size:			
1-25	42.5	0	57.5
26-50	28.8	3.8	67.3
51-100	30.4	4.3	65.2
101-150	44.6	0	55.4
151+	32.6	0	67.4

Over 60 percent of TV news directors reported running the same amount of news as the year before, but the percentage of stations reporting more news went up almost 7 percent over the year before, and the percentage of stations reporting a decrease fell by almost 8 percent. Stations with the smallest staff (1-10) were the least likely to increase news, but there was no other consistent pattern by staff size. Among network affiliates, ABC stations were the least likely to increase the amount of news, and stations in the West and Midwest were the most likely to add news.

Amount of News Planned ... the next year

	Increase	Decrease	Same	Not sure
All TV news	36.3%	1.4%	55.9%	6.4%
Big four affiliates	36.7	0.8	56.6	6.0
Other commercial	12.5	0	62.5	25.0
Market size:				
1-25	30.0	5.0	57.5	7.5
26-50	40.4	1.9	50.0	7.7
51-100	40.0	0	52.9	7.1
101-150	38.7	1.3	56.0	4.0
151+	27.3	0	65.9	6.8

Although most TV news directors expect the amount of news to remain steady, there's a 50 percent increase over last year in the percentage of stations expecting growth in the

amount of TV news and a huge drop from last year in the percentage of stations expecting to decrease the amount of local news. As with the year before, stations in the largest and smallest markets least expect to see an increase in the amount of news.

Otherwise, there are no patterns by staff size, affiliation or geography.

TV News Budget ... the past year

	Increase	Decrease	Same	Don't know
All TV news	45.8%	11.6%	35.3%	7.3%
Big four affiliates	47.6	11.4	34.6	6.5
Other commercial	37.5	25.0	12.5	25.0
Market size:				
1-25	46.2	5.1	38.5	10.3
26-50	60.0	12.0	18.0	10.0
51-100	42.9	17.1	37.1	2.9
101-150	43.2	8.1	44.6	4.1
151+	38.1	14.3	33.3	14.3

The TV news budget picture improved from a year ago. Not because more stations increased their news budget – which they did not —but because the percentage of stations that cut their news budgets dropped by about 40 percent. The percentage of stations with the same news budget as the year before went up by about a third. The bigger the news staff, the more likely that the station increased the news budget. ABC and NBC affiliates were more likely to see budget increases than CBS or Fox stations. Stations in the Midwest were the least likely to see budget increases.

TV News Profitability ... 1997 to 2006

	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997
Showing profit	57.4%	44.5%	58.4%	55.3%	54.9%	56%	58%	57%	63%	62%
Breaking even	8.1	24.2	10.4	13.6	11.6	13	11	9	11	6
Showing loss	10.0	12.1	9.2	9.2	11.2	10	11	11	10	8
Don't know	24.4	19.2	22.0	21.9	22.3	21	20	23	16	24

The percentage of news departments reporting a profit went back up to its usual range after a dip last year; it's the second highest level of newsroom profitability in the last six years. The smallest newsrooms (1-10 and 11-20 people) were far less likely to show a profit than larger newsrooms —with the very smallest at about one-third the profitability level of newsrooms with at least 21 people. The 11-20 staff newsrooms were half as likely to show a profit as larger newsrooms. Stations in the Northeast were most likely to report making a profit, followed by news departments in the South, with stations in the Midwest and West well behind the other two areas. We cannot compare these numbers before 1997 because the wording of the question changed.

TV News Profitability ... by Size and Affiliation - 2006

	Showing profit	Breaking even	Showing loss	Don't know
Market size				
1-25	57.5%	12.5%	12.5%	17.5%
26-50	56.0	6.0	14.0	24.0
51-100	61.8	11.8	8.8	17.6
101-150	59.4	7.2	11.6	21.7
151+	48.8	2.3	2.3	46.5
Staff size:				
51+	62.7	5.9	9.8	21.6
31-50	75.8	6.1	6.1	12.1
21-30	63.3	8.3	10.0	18.3
11-20	34.3	2.9	20.0	42.9
1-10	19.2	15.4	11.5	53.8
Affiliation:				
ABC	61.4	14.0	7.0	17.5
CBS	58.9	5.6	8.9	26.7
Fox	65.2	8.7	0	26.1
NBC	64.4	4.1	6.8	24.7
Big four affiliates	61.7	7.4	7.0	23.9
Other commercial	12.5	12.5	50.0	25.0

Almost every category increased in news department profitability, and almost every category dropped in the likelihood of losing money on news.

Percentage of TV Station Revenue Produced by News - 2006

	Average	Median	Minimum	Maximum	Not sure
All TV news	44.9%	45.0%	0	85.0%	75.0%
Market size:					
1-25	36.2	40.0	10.0	60.0	75.8
26-50	41.7	40.0	0	85.0	74.5
51-100	48.7	50.0	30.0	70.0	73.8
101-150	48.3	42.0	25.0	70.0	74.0
151+	43.3	50.0	10.0	60.0	78.6
Staff size:					
51+	46.4	42.5	28.0	85.0	70.0
31-50	49.9	50.0	30.0	70.0	67.7
21-30	41.3	40.0	10.0	70.0	75.4
11-20	38.1	40.0	0	60.0	80.6
1-10	38.3	35.0	15.0	65.0	88.5
Affiliation:					
ABC	50.4	50.0	25.0	70.0	74.5
CBS	45.6	45.0	28.0	85.0	71.3
Fox	33.3	30.0	30.0	40.0	86.4
NBC	47.1	50.0	10.0	70.0	71.0
Big four affiliates	46.6	45.0	10.0	85.0	73.4
Other commercial	5.0	5.0	0	10.0	75.0

The median revenue from news remained at 45.0 percent, but the average rose to 44.9 percent. That's on the high side for the last 10 years, and almost all categories of stations rose from a year ago.

Radio

Nearly three-quarters (70.5 percent) of radio station news directors said there was a centralized newsroom for all or most of their stations that air local news. The average centralized newsroom supplied news to 3.3 stations within the local market and 0.6 stations somewhere else (the median was 3.0). That "somewhere else" category led to news directors in the survey supervising the news at as many as 14 stations.

Radio Staff Size - 2006

A	vg.	Median	Max	Avg	Med	Max	Avg	Med	Max
fu	ull-	full-time	full-	part-	part-	part-	total	total	total
tir	me		time	time	time	time	staff	staff	staff

All radio	2.0	1.0	30	1.2	0	10	3.2	2.0	30
news									
Market									
size:									
Major	3.1	2.0	14	1.6	0	6	4.7	2.0	19
Large	2.2	2.0	5	1.2	1.0	5	3.4	3.0	10
Medium	2.4	1.0	30	1.4	0	10	3.7	2.0	30
Small	1.5	1.0	4	0.9	0	9	2.4	2.0	12

The numbers show a noticeable drop in radio staff size from last year. Last year represented the first up-tick in radio news staffing in some time, but this year's numbers reflect a full retreat—not quite to the low point of two years ago, but not much above that either. Non-commercial stations and group-owned stations are each marginally larger in staff, but the difference is small. The staff in the biggest markets were only slightly bigger than in smaller ones. Stations in the Northeast had the largest average staff size, but the median numbers were similar across the board. Consolidation makes long-term comparisons difficult, but the general trend is clearly down.

Average Minutes of Locally-Produced Radio News - 2006

	All	Major	Large	Medium	Small
	radio	market	market	market	market
Weekdays:					
AM drive	20.2	27.3	24.8	17.6	19.7
Midday	7.0	5.6	5.7	5.0	9.4
PM drive	8.2	8.3	7.8	5.5	10.7
Night	1.7	0.8	3.2	0.9	2.1
Total weekday	37.1	42.0	41.5	29.0	41.9
Saturday:					
AM drive	6.6	1.3	8.9	4.3	8.9
Midday	3.3	0.2	3.6	1.7	5.2
PM drive	1.8	0.2	2.4	0.8	2.8
Night	0.7	0.2	2.1	0.2	0.7
Total	12.4	1.9	17.0	7.0	17.6
Saturday					
Sunday:					
AM drive	2.9	0.8	3.9	1.7	3.9
Midday	1.7	0.2	2.3	0.9	2.5
PM drive	1.4	0.2	2.1	0.5	2.1
Night	0.6	0.2	1.8	0.2	0.5
Total Sunday	6.6	1.4	10.1	3.3	9.0

The amount of radio news in small and medium markets rose, but the amount at major and large markets fell more—leading to an overall drop in the amount of radio news from a year ago. That drop was especially pronounced after morning drive on weekdays and on Sundays, generally. A larger staff might have improved the quality of the news, but it didn't translate into more news on the air; there was no difference in the amount of news based on staff size. Stations in the West tended to run less local news than those elsewhere in the country.

Changes in Radio News, Staff and Budget in the last 12 months and planned for the future – 2006

	Increase	Decrease	Same	Note sure
Total news staff the past year	16.3%	6.1%	77.0%	0.5%
Plan to change amount of staff next year	13.3	0	77.6	9.2
Amount of news the past year	32.1	7.1	58.7	2.0
Plan to change amount of news next year	28.1	1.0	66.8	4.1
Change in news budget from the year before	16.1	2.6	56.0	25.4

Stations in the largest local groups and those with the biggest staffs were most likely to have added staff. Stations in the Midwest and West were less likely to have added staff. Non-commercial stations were much more likely to say that they plan to add staff, but they say that every year, so maybe they're just more optimistic. As usual, the largest staffs and the largest local groups were most likely to say they plan to add staff. The smallest markets were less likely to plan to add news as were stations in the Midwest. The percentage who said they increased the amount of local news in the past year fell from 40.2 percent to 32.1 percent. The number decreasing remained the same, but more stations said the same as a year ago. Stations with the very largest staffs and the biggest groups were more likely to have increased news in the past year. Stations in the Northeast and South were more likely to have increased the amount of news; stations in the very biggest markets were less likely to have added news. Non-commercial stations

are far more likely to say they plan to increase news—as do stations with three or more news employees, standalone stations or ones in the largest groups. Stations in the very largest markets were less likely to say they expected to increase the amount of news in the next year.

Radio News Profitability ... 1997 to 2006

	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997
Showing profit	18.1%	19.6%	22.5%	25.2%	15.2%	17%	25%	19%	22%	23%
Breaking even	17.6	14.4	17.1	13.8	13.9	17	15	18	14	20
Showing loss	6.4	3.1	7.2	2.4	7.3	0	7	6	6	6
Don't know	58.0	62.9	53.2	58.6	63.6	66	53	57	58	51

Most radio news directors really don't know about radio news profitability. We cannot compare these numbers before 1997 because the wording of the question changed.

Radio News Profitability by Market Size - 2006

	Showing profit	Breaking even	Showing loss	Don't know
Major market	19.0%	14.3%	0	66.7%
Large market	16.7	8.3	4.2	70.8
Medium market	21.9	26.6	3.1	48.4
Small market	15.2	13.9	11.4	59.5

Major markets are those with 1 million or more potential listeners. Large markets are from 250,000 to 1 million. Medium markets are 50,000 to 250,000. Small markets are fewer than 50,000.

Number of Stations Where the Radio News Director Oversees the News – 2006

One 17.1% Two-Three 33.6 Four 15.1 Five-Six 20.5 Seven-Eight 13.7 Average 3.3 (locally) +0.6 elsewhere

Median 3.0 Maximum 14

The percentage of news directors overseeing one station's news department is down again this year—from 26.8 percent last year. But a big jump in the percentage overseeing two or three stations actually led to a slight decrease in the average and median number of stations supervised—although it's still the second highest level ever. Note that the maximum number of stations overseen jumped from eight a year ago to 14 this time around.

What Else Radio News Directors Do – 2006

A record-high 77.3 percent of radio news directors said they had additional non-news responsibilities at their station. News directors at independent stations were a little more likely to say they had other duties, but all categories of stations were high. What else they did:

Announcing (including sports and weather)	30.2%
Program Director	23.8
Other	22.2
Talk show host	18.3
Sales	13.5
Public Affairs	12.7
General Manager	12.7
Production	9.5
Operations	8.7

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About the Survey

The RTNDA/Ball State University Survey was conducted in the fourth quarter of 2005 among all 1,617 operating, non-satellite television stations and all U.S. radio stations. Valid responses came from 1,120 television stations (69.3 percent) and 209 radio news

directors and general managers representing 613 radio stations. Data for the number of TV stations originating local news and getting it from others is based on a complete census and is not projected from a smaller sample.

Sidebars & other material:

Percentage of TV News Departments Providing Content to Other Media – 2006

	Station website	Other website	Another TV station	Cable TV channel	Local radio
All TV	79.7%	6.8%	20.6%	13.9%	44.1%
Big four affiliates	81.3	7.2	20.3	13.9	47.0
Other	50.0	12.5	0	0	0
commercial					
Market size:					
1-25	92.5	10.0	25.0	22.5	37.5
26-50	80.8	5.8	30.8	21.2	42.3
51-100	80.0	8.6	20.0	11.4	50.0
101-150	74.7	6.7	20.0	12.0	44.0
151+	75.0	2.3	6.8	4.5	43.2

Generally, the larger the market and the larger the staff size, the more likely the station supplied news to another TV station or a cable TV channel. That was true to a lesser extent for radio and web site. Fox affiliates were less likely to feed news to a cable TV channel, and stations in the West were less likely to supply news to another station and a little less likely to supply news to a radio station.

Convergence

Almost 40 percent (38.6 percent) of TV news directors said that they're doing something they consider convergence— down just a hair from last year. Most commonly, convergence meant working with a newspaper.

Type of Convergence	Percent of the stations of
Partner	those involved in

	convergence
Newspaper(s)	59.8
Web site(s)	30.4
Radio station(s)	27.5
Other television	8.8
Cell phone	2.9
Podcasting	2.9
Magazine	2.0
Other language	1.0

News Director Tenure and Age ... 2006

News directors are not nearly as nomadic as they once were. The average number of years as news director at the same station increased again. The average is now up to 7.4 years, and median is up to 5 years. Generally, both average and median go up as market size drops. There's no consistent relationship by staff size, although the smallest newsrooms (1-10 staff) have news directors who have been there the longest. News directors at Fox affiliates have been news director there for less time than at other stations, but many of those stations may not have run local news for very long. News directors in the Northeast have the longest longevity.

In TV, the age ranged from 23 to 68, with the median and average age at 44. That's exactly the same as last year. There was no meaningful variation based on market size, staff size, network affiliation or geography.

The average and median age for radio news directors was 45, with little variation by commercial versus non-commercial, group versus independent, market size or geography. The average age is up three years from a year ago.

When Do TV Stations Run Local News?

Percentage of stations that run news at various times:

Time	Weekdays	Saturday	Sunday
4:30 am	2.7%	0.0%	0.0%
5:00 am	47.1	2.7	2.3
5:30 am	65.0	3.0	1.9
6:00 am	77.6	13.3	8.0
6:30 am	75.3	11.8	8.7
7:00 am	31.2	14.1	13.7
7:30 am	26.2	14.1	14.1
8:00 am	21.3	14.4	10.6
8:30 am	18.6	11.8	8.7
9:00 am	11.0	7.6	6.1
9:30 am	3.8	4.9	4.6
10:00 am	4.6	1.1	2.7
10:30 am	1.5	0.4	1.9
11:00 am	6.8	0.4	1.5
11:30 am	6.5	0	1.1
12:00 n	49.8	2.3	2.7
12:30 pm	12.5	0.4	0.4
1:00 pm	0	0	0
1:30 pm	0	0	0
2:00 pm	0	0	0
2:30 pm	0	0	0
3:00 pm	0	0	0
3:30 pm	0	0	0
4:00 pm	4.9	0	0.4
4:30 pm	4.9	0.4	0.8
5:00 pm	74.5	16.0	20.5
5:30 pm	27.0	3.8	12.5
6:00 pm	76.8	58.9	32.3
6:30 pm	11.8	6.5	6.5
7:00 pm	3.8	1.1	1.1
7:30 pm	0.4	0.4	0
8:00 pm	0.8	0.4	0.4
8:30 pm	0	0	0
9:00 pm	7.6	6.5	6.5
9:30 pm	4.6	2.7	2.7
10:00 pm	59.7	52.5	52.9
10:30 pm	12.2	8.0	14.1
11:00 pm	39.5	35.4	36.1

We collect this detailed data every three years, and it again shows significant growth in local news from 1997, 2000 and 2003. Almost every single hour of almost every single day finds a higher percentage of stations running local news than three years ago. The biggest growth is in the morning, especially on weekday mornings, but weekend

mornings doubled from three years ago. Every hour of the morning rose, with 4:30 am and 7 am -9:30 am each roughly doubling from three years ago. The other morning hours were already high, but they rose, too. The noon hour also rose, as did every early evening half hour except 5:30 pm, which slid slightly (although growth at 5 pm was almost triple the slide at 5:30 pm). The 11 pm news dropped slightly, but the growth at 10 pm was more than double the slide at 11pm.